

▶ Coming to Texas and California – ONE DAY ONLY! ◀

EDUCATION CAUSES SALES



Great 8 Boot Camps

Ensure your success in 2017 by attending one of these trainings:

July 11: Dallas, TX • July 12: Irvine, CA

Charlie Gipple
CLU®, ChFC®
Senior VP of
Sales and
Marketing



Oscar Toledo
Director of Sales
and Marketing



Why Should I Attend?

Because these boot camps work! Those 600 agents who attended in 2016 **increased their annuity business by 74% and linked benefits business by 142% within 90 days** after the roadshow versus prior to the roadshow! This 8 hour boot camp will develop you as a professional whereas other “boot camps” are merely product pitches.

Topics Include:

- ▶ Improve your storytelling and presentation skills
- ▶ PROVEN sales strategies in selling Annuities, Life Insurance and Linked Benefits
- ▶ Prospecting Ideas
- ▶ The Perfect Storm for Indexed Products
- ▶ DOL Update
- ▶ Client Seminar Demonstration: Hour long “reenactment” of a proven client seminar system
- ▶ Pre-launch teaser on the PILLAR System, a cutting edge practice management and seminar system
- ▶ And much more!

What is PILLAR?
Partners
In
Life
Long-Term Care
And
Retirement

Contact the Partners Advantage Brokerage Team at:
888-251-5525, Ext. 700



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